

## KATARZYNA GRALA

*Young farmer - a woman - extremely socially active*

### Identification details

Name: Katarzyna Grala

Location: Piszczowice, Dolnośląskie voivodeship, Poland

Farm size: 60 ha (18 ha leased)

Year of foundation: 2019

Main activities: rape, wheat, pea, maize

Web / Facebook / Twitter: N/A

Farm is managed by 20-year-old woman, who attends the high school. She started the agricultural activity in 2019 when she received the farm as a donation. The utilized agricultural area (UAA) of the farm is 60 ha, including 42 ha UAA owned by the farm manager and 18 ha UAA is leased. Plant production is the main specialization of the farm. Rape (42 ha), wheat (10 ha), pea (4 ha) and maize (4 ha) are grown. She just likes this job and it was her incentive motivation to start agricultural activity. At this stage she base on external agricultural services because it is more profitable than total cost of use of farm-own equipment. The plan is to buy land under the support for young farmer's premium. She also plan to provide agricultural services while having a chance to use EU funds to buy machinery and equipment. It means that purchase agricultural machinery and equipment is determined by investment opportunities (funds) and the use the equipment for services. Contracts all the production produced on the farm. At the present stage of development of the vision of the holding, he does not plan small processing or direct sale

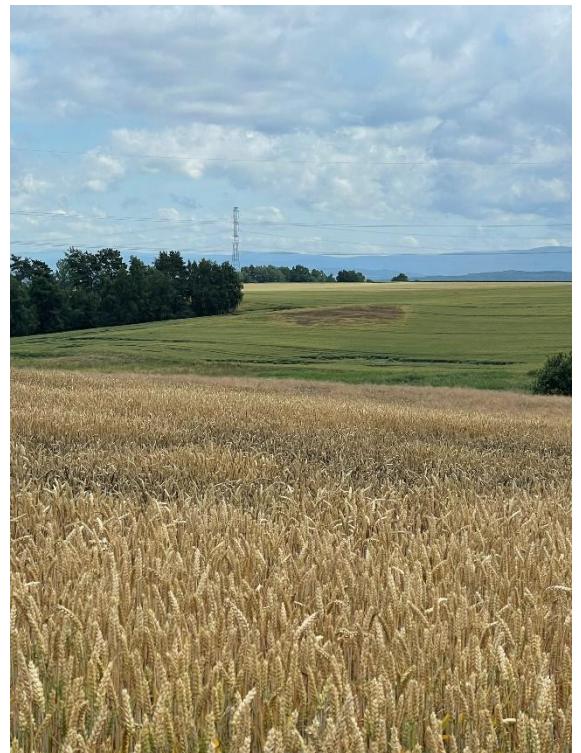
The farmer is not a member of any agricultural producers' group or organization, however, she is involved in social activities and voluntary work. She is the President of the Foundation, an activist of ZMW (co-president of the National Council of Young Farmers ZMW), a student of University of Life Sciences in the field of agriculture (extramural). She cooperates with the Lower Silesian Chamber of Agriculture and the Osadkowski-Cebulski company and Agrii, which organise a number of training courses and support us with advisory services. The main focus of the training is on farm management and maximising the economic result. Thanks to her activity in non-governmental organisations, she can support young people from the agricultural environment and their aspirations for social advancement. She takes part in trainings, trips and courses which allow her to gain new knowledge and contacts. The farmer realizes that knowledge, practical skills and innovation are keys of successful agricultural activity. Hence, a series of investments in modern agricultural machinery was made on the farm since the farm manager has started the agricultural activity. In the farmer's opinion this continuous process of investment and innovation gives the farm advantage over the competitors. Moreover, the farmer systematically participates in various trainings and courses related to both plant and animal production to improve her skills. As a result of the new knowledge utilisation, for example, he plans to further optimise costs on the basis of no-till farming, which has so far yielded good results.

In the future she is going to increase the area of the farm and invest in modern equipment that will replace work force. She believes that increasing the scale of production and a mechanization can strengthen the farm position in the value chain and allow the farmer reach a satisfactory agricultural income.



Viability of small farms managed by young farmers under new  
"farm-to-fork" strategy (2020-1-CZ01-KA203-078495)

**Photos:**





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