



NAGLAK FARM

Dairy farm with free-standing cowshed managed by a member of milk producers' cooperative

Identification details

Name: Tomasz Naglak

Location: Bułaków, Wielkopolskie Voivodeship, Poland

Farm size: 21 ha (19 own), 130 milking cows, 100 pigs

Year of foundation: 2015

Main activities: milk, pigs, maize, cereals

Web / Facebook / Twitter: N/A

Farm is managed by 27-year-old man, who completed agricultural technical school. He started the agricultural activity in 2015 when he took over the farm from his parents. His motivation to start the agricultural activity were agricultural tradition and enjoyable working on farm.

The utilized agricultural area (UAA) of the farm is about 21 ha, including 19 ha UAA owned by the farm manager. Milk production is the main specialization of the farm. Cattle herd counts 130 units. Apart from cattle, around 100 pigs are also raised on the farm. Plant production is carried out in order to provide animal fodder. Maize (9 ha) and winter cereals (2.83 ha) are grown, while permanent grassland is 9 ha.

Since 2019 the farmer is a member of agricultural producers' group, which is organised as a cooperative. The cooperative is established for milk producers who jointly sell milk to the Gostyń Dairy Cooperative. The farmer has the shares in both these cooperatives, however, his shares are higher in the latter one. Membership in the agricultural producers' group brings the farmer the expected benefits and meets the expectations related to lower costs of means of agricultural production and higher selling prices. It is possible for him to lower the costs of production by around 10% and boost selling prices by 5% on average at the same time. Another advantage is a regular payment for milk without any delay and a perspective to get back the shares from the cooperative when retired.

The farmer realizes that knowledge, practical skills and innovation are keys of successful agricultural activity. Building of a modern cowshed and a purchase of relevant machinery let the farmer increase the scale of production and improve the animal welfare. At least twice a year he also participates in trainings related to milk production. A free-standing cowshed is something that gives the farm an advantage over the competitors. The farmer says that this kind of cowshed results in better animal welfare, while better health means less animal treatment and consequently lower production costs. Quantity and quality of milk are also better, when bringing to higher revenue. In order to improve the income situation and strengthen the position of the farm in the supply chain, the farmer plans to develop milk production and undertake non-agricultural activities. He is going to open a rental of construction equipment. As far as milk production is concerned, the farmer is going to introduce various types of amenities and simplifications that can significantly shorten the working time. At this time he believes that he spends too much time working and handling animals, and has little free time.

Viability of small farms managed by young farmers under new
"farm-to-fork" strategy (2020-1-CZ01-KA203-078495)

Photo:

